



EXIT READY

**The Smarter Way
to Step Back**

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ARE YOU Exit Ready?

Deciding to step away from a business you've built is a big deal. You want to ensure it's ready for its next chapter.

The options are potentially endless, it could be:

- A change in ownership
- Selling the business
- An unexpected change in your situation
- Passing it to the next generation
- Maintaining the ownership but getting you out of the daily business

Exit Ready by NZLA is a strategic, step-by-step program that will prepare your business operations for the future. We'll simplify the complex nature of getting your business ready for you to hand over the reins, and make sure you're spending time on the things that will make the transition as smooth as possible for you and the new owners.

Built on Lean Thinking principles and real-world expertise, we help you maximise value and reduce risk.

Ultimately, we want you to have the confidence and control to secure the legacy you've worked hard for, and exit on your terms.



Exit Ready

Service Options:

The Launchpad (DIY)

\$350 + GST

This service is for business owners who want to get started with an Exit Plan but need a clear, structured framework to follow. It's the perfect way to get absolute clarity on your business's current state and build a high-level plan that you can implement yourself.

Who it suits: Owners who are in the early stages of thinking about their exit.

Key features:

- A pre-interview questionnaire to get your thoughts in order.
- A 45 min assessment interview with our exit expert Malcolm.
- A high-level, self-directed plan to guide your exit.

The Full Review

\$2,750 + GST

(plus travel if outside of Akl, BOP, Waikato)

This plan is for business owners who want a robust, in-depth view of their business's next chapter. The implementation is still self-directed, but our comprehensive, on-site review ensures your plan is specific, detailed, and directly applicable to your unique systems and processes.

Who it suits: Owners who are ready for a thorough diagnostic of their whole business.

Key features:

- A pre-interview questionnaire to get your thoughts in order.
- You get Malcolm for a one-day on-site review of your business.
- Additional insights as required e.g. Business specific Indicative Market Appraisal, IT maturity review
- A detailed implementation plan and timeline.
- A full debrief and Q&A session.



Exit Ready

Service Options:

The Premium Service

\$2,750 + GST Per Month

(plus travel if outside of Akl, BOP, Waikato)

This is our complete, hands-on service. It includes the same diagnostic review as The Full Review, with the crucial addition of ongoing consulting for three to twelve months (depending on your starting point). This is for owners who want to be completely confident that their business is ready for its next chapter, with our ongoing support and accountability to ensure every recommended action is successfully put in place.

Who it suits: Owners who want full support and accountability to implement their exit plan.

Key features:

- A pre-interview questionnaire to get your thoughts in order.
- A comprehensive diagnostic review.
- Ongoing consulting and mentoring for 3-12 months.
- Bespoke support to ensure successful implementation.



Let's **Do This**

You've built an incredible business, and you deserve a successful exit. We've designed each level of our Exit Ready program to give you a clear plan to follow, the accountability to get it done, and the certainty that you're maximising the value of your business.

You've got a shot at securing your legacy, so let's do it right.



GET IN TOUCH



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